



PRESS RELEASE:

APA CELEBRATES MAJOR MILESTONE ON PATH TO DIGITAL TRANSFORMATION

Successful launch of TurnQuest Insurance Suite a significant step in unlocking APA's ability to achieve agility, innovation and speed-to-market capabilities

Nairobi, Kenya / 2 May 2017 – Today, APA Insurance announced the successful go-live of the TurnQuest Insurance software implementation project an upgrade of its system that will help streamline its general insurance business.

APA, Kenya's second largest non-life insurer, deployed the TurnQuest integrated solution to enhance the efficiency and competitiveness of the firm in an ever changing business landscape. This successful transition to production of the main modules marks the completion of a major step in APA's upgrade to a versatile system and digital transformation journey. It establishes the foundation for enterprise-wide transformation and innovation that will drive the business into the next generation.

Turnkey Africa completed the project within 9 months of its inception which entailed the deployment of an integrated suite of applications to support APA's core general insurance business including new business underwriting, quotations, claims and policy servicing. Included in the deployment were also portals for clients, intermediaries, claims intermediation and an upgraded Customer Relationship Management system.

"This new innovative system will open a new exciting chapter for our General Insurance Business," said Ashok Shah, Apollo Group CEO. "In addition to being flexible and user friendly, it is also a fully integrated end-to-end system. Technology bears huge opportunity to enable us to improve effectiveness and efficiency, hence productivity as we seek to meet all our Customer needs in a timely manner."

"We are pleased to see APA live and fully implemented and look forward to full adoption of TurnQuest across the business" said Shikoli Makatiani, CTO, Turnkey Africa. "Turnkey is *committed* to continuously provide Insurers with the latest solutions with inbuilt best practices and rich in functionality to enable delivery of innovative insurance products and services.

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About APA Insurance

APA Insurance is part of the Apollo Group, one of the leading insurance groups operating in East Africa, providing a broad array of insurance solutions across Kenya, Uganda and Tanzania. APA is one of Kenya's largest non-life insurers and provides access to Motor, Liability, Agriculture, Property and Health insurance as well as a unique range of micro-insurance products. Its other primary insurance business units include APA Life Insurance, APA Insurance in Uganda; an asset management company, Apollo Asset Management; and a property company, Gordon Court. The Apollo Associate in Tanzania is Reliance Insurance Company.

Website: <https://www.apainsurance.org>

About Turnkey Africa Ltd

Turnkey Africa Limited is a leading Pan-African insurance technology and services provider with a proven record of over 18 years and a footprint of 32 clients across 5 countries in Africa. Turnkey develops, supply's and manages end-to-end insurance business software solutions and services for the insurance industry.

Turnkey provides, through its core insurance product, TurnQuest Insurance Suite, a comprehensive and integrated set of applications built on a common platform that covers the entire insurance lifecycle, and is augmented by data and analytics capability that gives the insurer a 360-degree view of the business.

Insurers implementing TurnQuest are positioned to reap the benefits of accelerated speed to market for their products and services, respond quickly to regulatory changes, have visibility into the financial processes all leading to an overall increase in operational efficiency to achieving their business imperatives of sustainable growth and profitability.

Website: www.turnkeyafrica.com